Unlocking The Door To Business Success

Partnering With

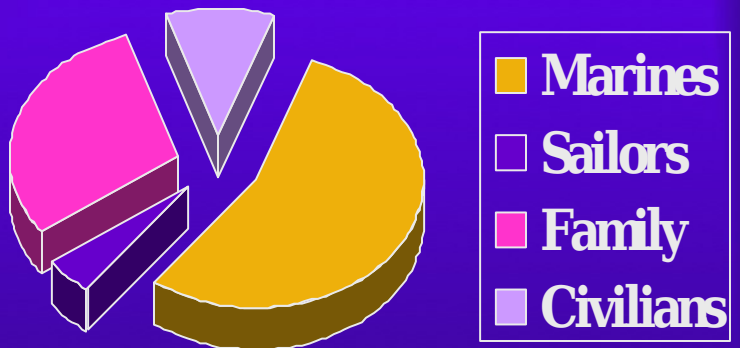
Marine Corps Community Services

Marine Corps Base, Camp Pendleton

Opportunity Customer Profile

- **Base Population**

- Active Duty Marines: 38,427
- Active Duty Sailors: 3,757
- Family Members: 14,795
- Civilian & Contractors: 8,250

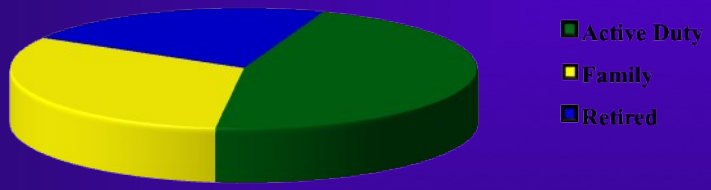


Total: 65,229

Average Daily Population

Military Population Surrounding Camp Pendleton

(within a 20 mile radius)



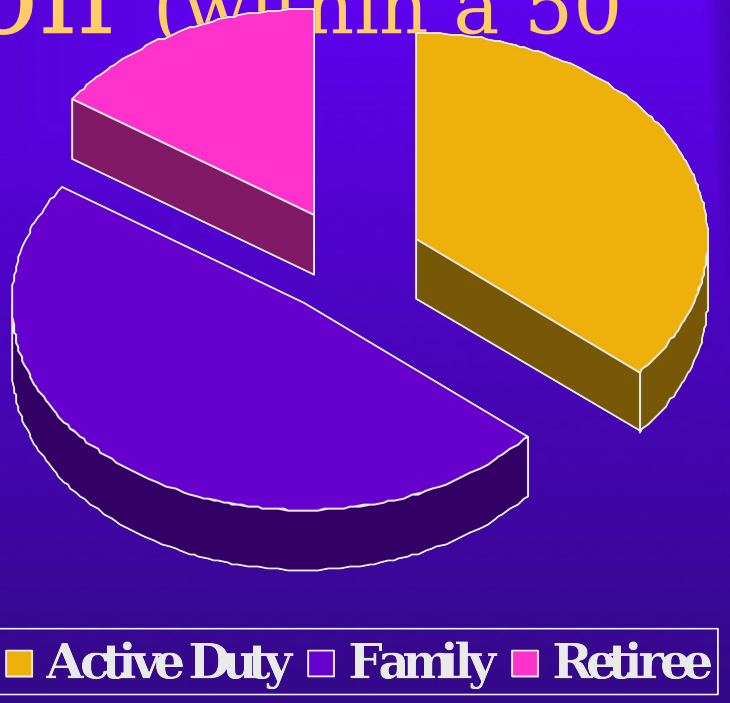
- **Active Duty: 49,429**
- **Family: 37,492**
- **Retired: 21,923**

Total: 108,844

Military Population Surrounding Camp Pendleton (within a 50 mile radius)

- Active Duty: 108,270
- Family: 145,116
- Retirees: 46,975

Total: 300,361



Business Overview

- MCCS values the efforts of stakeholders who participate in the variety of programs offered.
- MCCS seeks new and innovative business opportunities.
- MCCS businesses posted sales in excess of $229M in FY2010.
- The only authorized provider of goods and services aboard Camp Pendleton.

Why Do Business With MCCS

- Exclusive business access to a niche market.
- 55% Active Duty Single Marines with disposable income.
- Measurable Marketing Strategies to support your business.

MCCS Businesses/Programs/Services

- Vending (2,000+ Machines)
- Hair Salons
- Dry Cleaning Services
- Optical Shops
- Car Rental
- Postal Store
- Wedding Photography
- Travel Services
- Tax Service
- Window Tinting /Audio Installation
- Paintball Park
- Pizza Hut
- Sonic Burger
- Roberto's Mexican Food
- Hot Dog Carts
- GNC

Laundry Mats
Barber Shops
Dental Centers
Watch & Jewelry Repair
Truck Rental
Florist
Group Photography
Beach Villas/Lake Camping
Telephone Centers
Quick Lube
McDonald's
Subway
Wendy's
Maui Wowi
Domino's Pizza
Self Storage

Retail Stores
Gas Stations
Casual Dining
Catering Services
Pro Shops
Tailor Shops
Horse Stables
RV Parks
Vet Services
Recreation
Child Care Ctrs.
Hotel (TLF)
Golf Course
Scuba School
Bowling Center
Theater

Items MCCS Purchase

- Retail Inventory
- Office Supplies
- Consumables
- House wares
- Dry Goods
- Cleaning Supplies
- Horses
- Tack
- Hay
- Construction Supplies
- Tractors, Gators, Power Tools

Sporting Goods
Exercise Equipment
Screen Printed T-Shirts
Skeet and Trap Ammo
Mops & Brooms
Vacuums
Washers & Dryers
Pamphlets, Brochures, Educational Materials
Medical Supplies
Awards for Tournaments

MCCS Business Criteria

External Business Responsibilities:

1. Business driven construction.
2. Existing facility opportunities.
3. Kiosk Opportunities.
4. Negotiate commission terms.

MCCS Responsibilities:

1. HQ Marine Corps commissions assessment.
2. Revenue generated is recycled to ensure Quality of Life family programs.

Contract Opportunities

1. Unsolicited as well as solicited (RFP) proposals
2. Short term / long term contracts (1year to 25 years)
3. Blanket Purchase Orders.
4. Purchase Orders.
5. Direct Delivery Agreements.
6. Indefinite Delivery Indefinite Quantity (IDIQ)

Partner With MCCS

- Sell your products or services to an elite customer base.
- Sell your products to MCCS.
- Commercial sponsorship opportunities.

Who do I Contact?

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